Sage 300 ERP

Accomplish more.

Accomplish more by connecting your business, providing a better customer experience and increasing revenue.

Sage 300 ERP is the foundation for your business to accomplish more, stay connected, and enable your team to be more productive. Sage 300 ERP is a comprehensive business management solution that connects your company to the cloud, giving you access to cloud and mobile capabilities to confidently run your business. It's designed to keep your total cost of ownership low by supporting multiple technologies, databases, and operating systems. Available in multiple editions, Sage 300 ERP gives you the opportunity to add users and adopt greater functionality as your business grows and offers built-in support for multiple languages and multicurrency transactions, so your business can comfortably reach around the globe.

"Sage 300 ERP takes a sovereign position in mid-market solutions for the breadth of its integration. Architected for the web, the object-oriented technological infrastructure has served the company well in supporting a total back-office to front-office integration of the complete product line."

Dr. Katherine Jones, Aberdeen Group

42% of companies say that many decisions are based on inaccurate or incomplete data and that the data is too fragmented or siloed.

Connect your business to the cloud

Our rich history of innovation and growth has enabled us to build a portfolio of products and services widely recognised for ease of use and low total cost of ownership. Sage 300 ERP connects your entire operation with a single, integrated solution that provides you with greater visibility, making it easier to share information and communicate. Using the Sage Data Cloud you can connect from wherever you want to do business from the office or field and have true visibility of how your business is running up to the minute to enable you to make quick, smart business decisions.

Over 45,000 mid-market businesses across 150 countries around the globe use Sage 300 ERP solutions to unlock potential, reduce costs, and improve performance.

Improve customer experience

Motivated, focused, empowered, productive, and efficient people move your company toward success. That's common knowledge. The difficult part is finding the right balance between allowing your people to work the way they want , whether that is in the office or out on the road, and capturing the key financial data you need to remain compliant with government regulations and auditing controls.

Designed to help you get more done, more quickly while connecting information and streamlining processes - Sage 300 ERP helps you stay compliant while fueling the individual and teamwork that is needed to take your business forward. It equips businesses to provide a better customer experience before, during, and after the sale. Through the Sage Data Cloud, you can easily connect with customers, access customer information wherever you are, sign off on repair work performed or show them everything they could want to buy with a visual catalogue on an iPad. Giving you the tools you need to engage customers on the spot and provide a great customer experience.

Sage 300 ERP is an intuitive solution and offers mature, proven functionality that automates financial management and business operations - including distribution, services, and project management. By ensuring all your business processes work together efficiently, you can increase performance, create customer loyalty, and improve relationships with partners and suppliers.

Comprehensive Accounting/Financial Management

The powerful financial tools of Sage 300 ERP help you confidently manage your company's complex finances and remain compliant with government regulations such as GAAP or IFRS. Features include full multicurrency capability, powerful bank reconciliation and tax reporting, flexible transaction processing options, powerful management of fiscal periods, and informative dashboards for analytical reporting. Sage 300 ERP Core Accounting modules help businesses succeed by accurately presenting valuable financial information in a clear, understandable format.

- General Ledger
- Accounts Payable
- Accounts Receivable
- System Manager–Bank Reconciliation
- Sage Active Planner–Advanced Budgeting and Allocations
- Check and Form Printing, Powered by PrintBoss

Simplified Global Commerce and Multiple Company Management

Easily manage global commerce across multiple companies or subsidiaries. No matter where you do business, maximise your international insight and exchange information worldwide with Sage 300 ERP Multi-Company and Global Operations Management. Enhanced visibility into business metrics provides critical information at your fingertips for easier, smarter daily and long-term planning, providing the vision you need to respond to business trends while minimising risk and maximising the effectiveness of your decisions. Set up multiple companies in one or more databases, run processes, close books, and report results by company or in a consolidated company.

- Multiple Language and Localisation Support
- Multi-Currency Manager
- G/L Consolidations
- Inter-Company Transactions

The Sage 300 ERP Portal Tour helps familiarise users with how to navigate and find information more quickly, as well as how to personalise the Portal to their unique requirements.

Cost-Effective Operations, Distribution, and Supply Chain Management

Optimise operations and distribution processes to eliminate waste and deliver on time-every time. Accelerate growth, enhance customer satisfaction, and improve your bottom line. Sage 300 ERP Operations and Distribution Management modules ensure your business follows best practice for efficiency and accuracy by automating and integrating processes to keep your warehouse, inventory, production, and service departments aligned and running smoothly. With features that support multiple warehouse configurations, as well as multiple site customers, Sage 300 ERP is optimised for a wide variety of distributors.

The Sage 300 ERP distribution solution empowers you to strategically manage every aspect of the distribution cycle, from purchasing all the way through sales, with unparalleled efficiency and control.

- Inventory Control
- Purchase Order
- Order Entry
- VAT and Sales Taxes
- Credit Card Processing
- Return Material Authorisation (RMA)
- Electronic Data Interchange (EDI), Powered by TrueCommerce
- Warehouse Management, Powered by Accellos

Optimise Services and Project Management

Ensure optimal performance of your services, maintenance, and project management processes at virtually any touch point. Make smarter, faster service and support decisions that exceed customer expectations with Sage 300 ERP Services and Project Management solutions. Get the visibility and intelligence you need into all information and key performance indicators to effectively allocate resources, increase customer uptime, and enhance productivity across all business systems.

- Project and Job Costing
- Sage TimeSheet
- Service Manager, Powered by Technisoft

"By automating workflows and providing management oversight, Sage empowers us with the ability to promptly complete all actions required to make and keep customers satisfied. And, with all information readily available at their fingertips, sales representatives can deliver unparalleled customer service and strengthen client relationships. In short, Sage CRM and Sage 300 ERP deliver the business management capabilities we need to stay competitive."

Jean-Marc Pigeon, President, Inortech

Increase revenue

Empower all levels of your organisation to gain immediate access to information from one centralised solution and get the business visibility and insight to improve business performance. Success comes from enabling your workforce to make better decisions and execute appropriate actions in response to ever-changing business needs. Sage 300 ERP allows even inexperienced users with secure access to create personalised ad-hoc query lists in just a few minutes without the knowledge of databases, programming, or web technologies. The highly intuitive interface puts custom information access within easy reach of everyday non-technical users and means minimal training and IT support.

Sage 300 ERP promotes more meaningful customer interactions to help increase revenue with access to apps connected to the Sage Data Cloud. Service technicians and field sales people can use these mobile apps to update current jobs, log notes, take photos, access customer information and capture sales activity. The product catalogue also allows them to demonstrate other products available and place quotes and orders, providing a great up-sell opportunity and increasing the potential revenue of your business.

Enhancing productivity. Enabling success.

Sage CRM provides a customer relationship management (CRM) solution for businesses seeking a low-cost, low-risk option. With seamless integration to Sage 300 ERP, Sage CRM lets you view critical customer data from the back office, providing your staff with a complete view of customer interactions. By integrating your sales, marketing, and customer service functions, Sage CRM makes it easier for everyone inside your company to collaborate and share critical information. Sales, marketing, and customer service teams gain the tools they need to find new customers, close sales more quickly, and build lasting, more profitable relationships. Best yet, Sage 300 ERP ships with Sage CRM and a single user license - allowing you to see how CRM can change your business completely risk-free.

Now with a range of mobile apps and a range of social media capabilities, it helps you and your business to stay connected even when you're on the road.

- Customer Relationship Management
- Sales Management
- Marketing Management
- Customer Service Management

- **Sage CRM Sales Tracker** for Windows 8 gives users access to their Sage CRM company, person, and opportunity records from their Windows 8 Tablet device. Users can even build a watch list of opportunities key to their pipeline. Sage CRM Sales Tracker can also be accessed through a Windows 8 PC.
- **Sage CRM Sales Lite** is built for sales teams on the road who need up-to-date information on their phone, even when out of coverage. Using an iPhone app, Sage CRM Sales Lite gives users mobile access to their Sage CRM data, tasks, and appointments and allows them to track and log outbound calls, email, and SMS activities.
- **Sage CRM for Facebook** is a further addition to the social media capabilities in Sage CRM, which already includes LinkedIn and Twitter. With Sage CRM for Facebook, users can discover valuable insights about customers and prospects.
- **Sage CRM Collaboration** by Yammer brings business collaboration and knowledge exchange to individual users and teams of users by connecting them with Yammer Groups and Yammer Topics.

Faster, More Informed Collaboration and Decision-Making

The Business Intelligence (BI) tools in Sage 300 ERP help you increase insight into your business and make faster, more effective decisions. With real-time metrics and the ability to create personalised dashboards and efficient automated reporting, you'll have up-to-the minute visibility across all departments and companies in your system and at-a-glance analytics that can be used for strategic planning. Business intelligence tools can help you optimise business processes companywide and provide decision-makers with insight into financial and operational performance. Using a single solution that ties together and streamlines all of your processes, Sage 300 ERP helps you improve collaboration and accelerates information exchange for a 360-degree view of your business.

- Standard Crystal Reports®
- Inquiry Tools
- Insight
- Financial Reporter
- Intelligence
- Alerts
- Document Management, Powered by Altec

Sage 300 ERP ships with a free license of the Intelligence Report Manager, which includes over 12 BI templates.

"We always have a strong sense of where our business is, especially our inventory and financial positions; for example, cash flow, receivables, and payables. Moreover, the reporting capabilities are extremely comprehensive. We can produce all of our month-end reports and know our profitability within two days after the close of each month. The reports are easy to read and provide crucial information for measuring and running a business. This is exactly what we were looking for when we began our search for a new solution."

Paul Plut, Director of Operations, Body 'n Scents

46% of companies say that too little data is used for business analysis

Grow with confidence

Growth and success not only depend on providing everyone across your business with the right information at the right time - everyone also requires trouble free access to the systems and tools they need to work at peak performance.

Accelerating the growth of your business requires a solid foundation of business management software that doesn't consume your profit in IT and system administration costs. Sage 300 ERP is the ideal solution to meet your changing business needs. Improve productivity by connecting processes from each functional area, securely and in real time. Increase productivity with a modernised user interface and enhanced visibility into business metrics so you can make more insightful daily and longterm planning decisions to maximise ROI (return on investment) for your business.

Accelerate the growth of your company with the scalable, open architecture of Sage 300 ERP that can help you maximise the future growth potential within your organisation.

Build Your Business on a Solid Foundation

With Sage 300 ERP, forward-thinking companies like yours get the freedom of choice, smooth collaboration, superior performance, and reliability needed to increase profitability and seize the competitive advantage. Seamless integration of modules for operational management enhances the inventory handling and order fulfillment processes and ties together your supply chain so your business delivers every time, on time. Sage 300 ERP also integrates your front-to-back-office processes such as marketing, sales, and customer service-powered by Sage CRM - to provide you the visibility you need to take your business to the next level.

Reduce Costs Through Faster, Better-Managed Processes Providing Support for Business Success

Easily manage global commerce across multiple companies or subsidiaries. No matter where you do business, maximise your international insight and exchange information worldwide with Sage 300 ERP Multi-Company and Global Operations Management. Enhanced visibility into business metrics provides critical information at your fingertips for easier, smarter daily and long-term planning, providing the vision you need to respond to business trends while minimising risk and maximising the effectiveness of your decisions. Set up multiple companies in one or more databases, run processes, close books, and report results by company or in a consolidated company.

- Strong financial management capabilities
- Flexible deployment
- Powerful customer relationship management and increased business insight
- Optimised management of multiple local, regional, and international operations
- Advanced customisation and personalisation capabilities
- Fast implementation, on-premise or online (hosted by accredited specialist Business Partners)
- Large partner channel and third-party resources

"Sage 300 ERP is like a giant toolbox. Every time we need to change something, the software has the right tool for the job."

Jason Epps, Controller, QuikServ

Freedom of Choice Helps Control Total Cost of Ownership

We believe your business management solution should support your business strategy - not hinder it or force you to buy what you don't need. That's why Sage 300 ERP offers you the flexibility to build the best possible solution for your business by giving you the freedom to select the edition (Sage 300 Standard, Advanced or Premium ERP), database, modules, deployment method, and payment options that keep your total cost of ownership as low as possible.

Editions

Sage 300 ERP helps you slash the time and cost associated with complex processes and redirect those resources toward growing your business. Whether you choose the Sage 300 Standard, Advanced or Premium ERP Edition, you can select from any of the Sage 300 ERP applications to create a custom-fit solution to support your business management requirements. Easily adopt new functionality without retraining your staff, as each Edition is built using the same technology and intuitive workflow.

Superior Architecture

As your business looks for cost-effective ways to meet your bottom line, Sage 300 ERP provides the foundation required to keep pace with ever-changing technology without giving up the functionality you need to compete in today's marketplace. Accelerate the growth of your company with the scalable, open architecture of Sage 300 ERP. No matter what Edition you choose, you have the option to utilise a Microsoft® SQL, Pervasive.SQL, or Oracle database, as well as multiple server and client operating systems, and customisation tools.

Harness the Power of Web Technology

Sage 300 ERP is the next generation of ERP solutions-introducing a new common technology platform that is based upon industry standards such as HTML5, AJAX, REST, RSS, and XML. Using the Google Web Toolkit as its foundation, the new Sage Data (SData) and the Sage Web Toolkit (SWT) will provide our developers with tools to easily and rapidly build applications that integrate into Sage 300 ERP to support better interoperability between systems. The result-mobile ERP software that truly works the way you want it to-seamlessly, efficiently, intelligently, and cost-effectively.

Global Reach-Local Touch

An international presence is not only important for modern enterprises, it is essential. Empower your organisation with the tools required to easily maintain international currency standards. Sage 300 ERP provides you the power you need to easily support multiple entities (intercompany and consolidations), languages (by user), currencies (recognised gain/loss or unrealised gain/loss accounting methods), and so much more.

Customise With Ease

Build your system to fit the demands of your business. Not the other way around. Be the boss of your ERP system with customised software designed to meet your unique business requirements. Sage 300 ERP was built to deliver a personalised ERP design and full system capabilities without the cost or headaches of traditional customisation. From on-site or cloud computing through to business-specific details to ongoing expansion, count on Sage 300 ERP to integrate with your operating systems and databases and easily accommodate upgrades, product enhancements, and new releases-and avoid incurring additional costs.

A Collaborative Ecosystem to Help Our Customers Thrive

The core principle of the Sage approach is that we provide customers with an unmatched range of expertise, support, training, collaboration, and innovation. Becoming part of this ecosystem-which includes Sage people, programs, and resources; a vibrant network of partners, consultants, and developers; authorised training facilities; and software user communities-enables our customers to get the most out of their investment.

Improve mobility in your business

Accomplish more, stay connected and enable you team to be more productive. Sage 300 ERP connects your company to the cloud, giving you access to cloud and mobile capabilities to confidently run your business and get real-time updates from the field.

Field service technicians and salespeople can have access to customer information and can process quotes and orders from the field. Procurement will have deep visibility into inventory to better manage stock levels. Even when you're out of the office, you can keep your finger on the pulse with access to key analytics on all parts of your business. Enabling better customer experience, providing more opportunity to increase revenue and grow your business with confidence.

For more information on what Sage 300 ERP could do for your business, contact your local Business Partner.

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